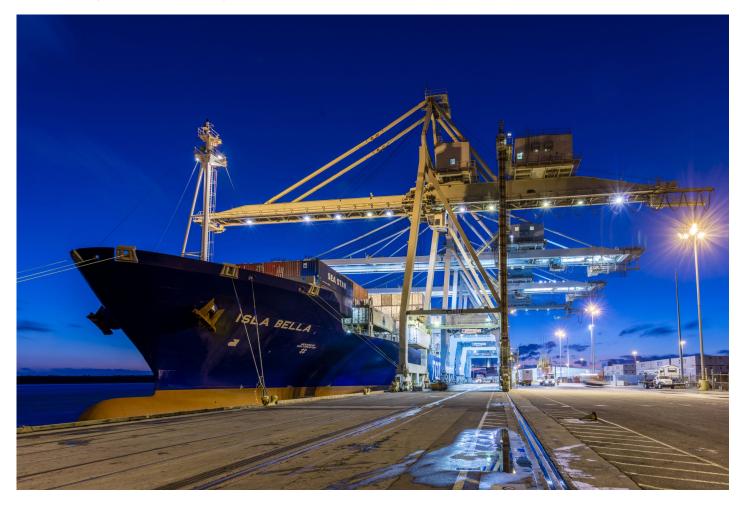# TOTE Goes Live with Tideworks Mainsail 10 at its Jacksonville Terminal

By Erin Leahy | December 15, 2020 | Mainsail, Press Releases

Successful remote go-live at TOTE's Jacksonville terminal represents the first hosted deployment of Tideworks' latest TOS solution

SEATTLE – December 15, 2020 – Tideworks Technology® Inc. (Tideworks), a full-service provider of comprehensive terminal operating system (TOS) solutions, today announced the go-live of its new marine solution, Mainsail 10 with TOTE, LLC (TOTE) at its Jacksonville terminal. The go-live is Tideworks' first cloud-based deployment of Mainsail 10 and marks another successful remote implementation of its solutions. The company will continue offering remote deployments to provide terminal operators with next-generation TOS solutions that facilitate resurgence of the shipping industry during the COVID-19 pandemic.

Tideworks engineered Mainsail 10 to provide terminal operators with increased flexibility. The new TOS is a high performing management tool that supports seamless integrations with third-party systems, and the ability to scale to adapt to changing operational needs. The marine TOS provides rapid access to and management of real-time data to improve decision making and increase the flow of cargo through the terminal, while also reducing costs.

"The successful go-live of Mainsail 10 at TOTE Jacksonville is an exciting milestone," said Thomas Rucker, president of Tideworks. "We recognize the importance of TOTE providing its terminals with a flexible, intelligent TOS that will help accelerate growth and productivity at Jacksonville, while also increasing collaboration across the shipping industry."

TOTE Jacksonville is the first TOTE terminal to deploy Mainsail 10. The TOS is being hosted and supported in the Tideworks Cloud. Tideworks' integration of Mainsail 10 at the Jacksonville terminal replaced Mainsail Vanguard that TOTE implemented in late 2015. The Jacksonville terminal is also utilizing Tideworks Spinnaker Planning Management System® and Traffic Control™.

TOTE has deployed a variety of Tideworks' highly configurable and customizable solutions, which allow TOTE terminals to quickly tailor interfaces as needed and integrate the new Mainsail 10 TOS with its existing systems. Based on the success of Mainsail 10, TOTE has begun steps to roll out the new TOS at other terminal locations.

Tideworks provided implementation services for the go-live at Jacksonville on a fully remote basis. This included project management, software configuration and installation, integration services, user training and go-live assistance. Tideworks will continue to offer TOTE ongoing maintenance and support services, which include 24/7 technical support and software upgrades.

Mainsail 10 went live at TOTE Jacksonville in September 2020. TOTE plans to go-live with Mainsail 10 at its terminal in Tacoma, Washington in 2021 and its terminal in Anchorage, Alaska in 2022.

About TOTE
TOTE, LLC's family of companies includes leading transportation and logistics companies. TOTE Maritime Alaska, LLC and TOTE Maritime Puerto Rico, LLC bring unmatched reliability and service to their respective markets. TOTE Services, LLC offers crewing and technical services to meet the needs of commercial, privately owned and U.S. Government vessels. TOTE, LLC is part of the Saltchuk portfolio of companies. www.toteinc.com.

About Tideworks Technology
Tideworks is a full-service provider of comprehensive terminal operating system solutions for growing marine and intermodal terminal operations worldwide. The company helps more than 120 facilities run their operations more efficiently and profitably. From optimized equipment utilization to faster turn times, Tideworks works at every step of terminal operations to maximize productivity and customer service. For more information about Tideworks Technology, a Carrix solution, visit www.tideworks.com.