

Press release

Battle for the supply chain to aide container supply-demand balance

London, **UK**, **14 January 2019** – A shift in carrier focus away from ordering ever larger ships towards securing more of the global supply chain is expected to help improve the supply-demand balance of the container market over the next five years, according to the recently published <u>Container Forecaster</u> from global shipping consultancy Drewry.

"We believe that the industry's supply-demand balance will benefit from a reduced appetite for Ultra Large Container Vessels (ULCVs) among the major carriers, some of which now have their eyes fixed on a bigger prize of becoming global logistics integrators. Aside from feeder ship replenishment, there has been no reaction from other lines to HMM's mega-ship order and as such we have greatly reduced our projected new orders for 2020 onwards," said Simon Heaney, senior manager, container research at Drewry and editor of the <u>Container Forecaster</u>.

"This subsequently feeds into a much brighter supply-demand index forecast for carriers through 2022, although the index is still expected to remain below the important 100 marker, indicative of a tighter but still over-supplied market. Ultimately, we believe that these adjustments on the supply side will be sufficient to cushion the blow from slowing demand growth and will contribute to better freight rates and profits," said Heaney.

Weaker global macro-economic drivers contributed to a downgrade to Drewry's port throughput forecast for 2019 to approximately 4%, but that softening trend should be mitigated by changes made on the supply side to better balance the market. Adjustments to the containership orderbook since the last <u>Container Forecaster</u> reveal that deliveries have been spread more widely than before with more original 2018-19 newbuilds being pushed out to 2020. Combined with an expected increase in demolitions the net addition to the fleet is expected to be only half that of 2018, leading to a fleet growth rate of just 2.5%.

Additionally, supply-side moves associated with the IMO's upcoming 2020 low-sulphur fuel regulation have the potential to curb capacity, at least on a temporary basis. A growing tendency towards retro-fitting scrubbers could see a number of ships taken out of service for a number of weeks at a time, while more generally Drewry expects ship-owners to idle and eventually scrap more older and uneconomic ships before the 1 January deadline. Wider use of slow steaming will also help to absorb new capacity and reduce the often negative influence of the cascade on the supply-demand balance.

"Last year was one of the most unpredictable the container shipping industry has faced, and this year is likely to be similarly volatile with question marks still hanging over the US-China trade war and new fuel regulations. However, despite being dogged by uncertainty, Drewry is predicting another solid year for the market," said Heaney.

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"Container Forecaster" is a quarterly report published by Drewry Maritime Research and is priced at \$4,150 for an annual subscription.

The report is available from the Drewry website at www.drewry.co.uk.

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About Drewry

Drewry is a leading international provider of research and consulting services to the maritime and shipping industry. From its origins in 1970 London to a 21st century maritime and shipping consultancy, Drewry has established itself as one of the most widely used and respected sources of impartial market insight, industry analysis and advice. Offering a unique combination of sector knowledge, rich market insight and commercial awareness, Drewry is able to consistently deliver the performance, profitability and competitive advantage its clients seek.

Drewry serves its clients through four business units: Drewry Maritime Research, publishing market-leading research on every key maritime sector; Drewry Maritime Advisors, supporting the needs of shipping and financial institutions; Drewry Supply Chain Advisors, providing seafreight procurement support to retailers and manufacturers; and Drewry Maritime Equity Research, delivering an Investment Research Service on listed companies operating in the industry.

Drewry has a truly global perspective of the maritime sectors and areas of expertise it covers and employs over 100 professionals across an international network of offices in London, Delhi, Singapore and Shanghai.

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